



Commercial Real Estate Solutions

Sophisticated Solutions Since 1969, Kidder Mathews has been delivering results that meet, and often exceed, client expectations. Today, Kidder Mathews is the largest independent commercial real estate firm on the West Coast, with more than 700 real estate professionals and employees in 21 offices in Washington, Oregon, California, Nevada, and Arizona, and continues to be known for professionalism, integrity, and client centered responsiveness. The firm's unmatched combination of regional expertise, full range of services, and international reach gives the company the ability to respond to virtually any commercial real estate challenge anywhere.

Services

- Commercial Brokerage
- Property Management
- Valuation Advisory
- Consulting
- Project & Construction Management
- Development Management
- Debt & Equity Finance

Commercial Brokerage

Brokers **350+**
 Annual transaction total **\$7B**

Kidder Mathews has the largest independent brokerage group on the West Coast, with more than 350 brokers performing \$7 billion in transactions annually. Since they see more transactions, their clients benefit from superior market knowledge. The brokerage group focuses their expertise in the following specialty groups: industrial, office, retail, investment, multifamily, technology, life sciences, R&D, and corporate services.



Property Management

Portfolio **50M+ sf**

Kidder Mathews has one of the largest independent property management groups on the West Coast, with a portfolio of over 50 million square feet of industrial, office, retail, and medical/research properties. The group includes a high number of professionals with advanced designations including the RPA®, CPM®, CCIMs, CPA, CSM, and FMA designations. Kidder Mathews is an Accredited Management Organization (AMO®), which represents that the firm meets the Institute of Real Estate Management's strict criteria in education, ethics, business stability, and financial standards.



Valuation Advisory

MAI appraisers **21**
 Valuation & consulting assignments annually **1,500+**

The Kidder Mathews valuation advisory group has more professionals with the MAI designation than any other independent commercial real estate firm on the West Coast. The firm offers a full range of appraisal, valuation and consulting services and specializes in investment-grade real estate with a widely diversified background in appraisal, market analysis and counseling for the development, acquisition, sale, leasing and financing of major urban real estate throughout the West Coast.



Award Winning Services 2001-2018

PSBJ Largest
Commercial Real
Estate Firms

19 times

PSBJ 100
Largest Private
Companies

9 times

PSBJ
Best Places
to Work

11 times

Oregon Business
Magazine 100
Best Companies

10 times

Bay Area News
Group Top
Workplaces

6 times

San Diego
Business Journal
Best Places to Work

3 times

Pacific Research Ctr (9 Transactions) / Newark, CA Leased 359,297 SF



Red Lion Hotels Corporation / Bellevue, WA Sale Price \$35.4M



Space Needle / Seattle, WA

Appraisal



Recent Significant Transactions

Annual Sales

SF 16.5M

\$3.28B

KOIN Center	\$88,000,000
4201-4601 6th Avenue S	\$63,250,000
500-501 Macara Avenue	\$59,800,000
Legacy Stowe Business Centre Building 1-3	\$55,500,000
Seatac Office Center	\$47,100,000
Waters Edge Apartments	\$40,200,000
1540 Market Street	\$37,700,000

Annual Leases

SF 34.6M

\$3.37B

Regal West Corporation@ TIAA's Regal Logistics Campus	968,535 SF
US Bancorp, 2 transactions	419,444 SF
California Waste Solutions	304,484 SF
The Odom Corporation	228,300 SF
Bridgestone America Tire@ Prologis PDX 20	207,800 SF
Institute for Systems Biology	140,605 SF
CLEARResult	101,848 SF

Assignments

GLP	7.5M SF Managed
University of WA	1.1M SF Managed
TA Realty	1.1M SF Managed
Amazon.com Campus	Appraisal
Healthright 360 Portfolio	Appraisal
Lincoln Square Expansion	Appraisal

Select Client List

Brokerage

Ace Hardware
 Alexandria Real Estate Equities
 Amgen Inc.
 Bentall Kennedy
 BioMed Realty Trust, Inc.
 Bristol-Myers Squibb Company
 HCP, Inc.
 Harsch Investment Properties
 Hudson Pacific Properties
 Global Logistic Properties
 Clarion Partners
 Kilroy Realty Corporation
 New York Life
 PACCAR, Inc.
 ProLogis
 Prudential
 PS Business Parks
 The Rockefeller Group
 RREEF
 SteelWave (formerly Legacy Partners)

Stockbridge
 TA Realty
 TH Real Estate (fka TIAA)
 US Bancorp
 Wareham Development

Property Management

AstraZeneca
 American Realty Advisors
 Bristol-Myers Squibb Company
 Clarion Partners
 Embarcadero Capital Partners
 Hudson Pacific Properties
 LaSalle Investment Management
 New York Life Investment Management
 Oregon Institute of Technology
 Pacific Medical Centers
 Port of Seattle
 TA Realty
 TH Real Estate (fka TIAA)
 University of Washington

Valuation Advisory

Bank of America
 Banner Bank
 CBRE Capital Markets
 Genworth North America Corporation
 Heritage Bank
 HomeStreet Bank
 JPMorgan Chase Bank
 KeyBank
 MUFG Union Bank
 National Real Estate Advisors
 Paradigm Tax Group
 Peoples Bank
 Prudential Investment Management
 TH Real Estate (fka TIAA)
 US Bank
 Washington Capital Management
 Wells Fargo Bank



Global Strategic Alliance

Kidder Mathews has a global strategic alliance with Binswanger (in-depth knowledge of 103 markets in 34 countries) to provide leasing, sales, asset management, consulting, and corporate advisory services for industrial, office, retail, investment, life science, and technology properties worldwide. Binswanger serves a vast number of Global 1,000 companies and completed over \$11 billion transactions last year. For more information, visit www.binswanger.com.

Offices

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Bellevue 425.454.7040	Olympia 360.705.2800	Redwood Shores 650.769.3600	Roseville 916.751.3600	El Segundo 310.807.0880	Long Beach 562.472.0071	San Diego 858.509.1200
South Seattle 206.248.7300	Portland 503.221.9900	Silicon Valley 408.970.9400	Reno 775.301.1300	Commerce 323.727.1144	Orange County 949.557.5000	Phoenix 602.513.5200

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