



COMMERCIAL
REAL ESTATE
CHALLENGES DEMAND
LOCAL EXPERTS.
WE'RE YOURS.

KIDDER.COM

 **Kidder
Mathews**

WE ARE *THE EDGE* IN YOUR MARKET

We know the West Coast. In fact, we're its largest independent commercial real estate firm. Our team boasts 900 local market specialists and top-producing professionals—serving out of 19 offices across five states.

YOU HAVE OUR UNDIVIDED ATTENTION

We're structured to focus our professionals' energy on delivering the best outcome for your business. That individual attention, buoyed by deep expertise, is what sets us apart, ensuring we deliver results. This is a major reason many of our client relationships are in their third decade.

WE DON'T JUST KNOW THE MARKET, WE DRIVE IT

It's no secret that having a team deeply embedded in your market gives you the edge. Our professionals deliver insights that go beyond data and identify unexpected avenues for growth. This ensures our clients are armed to capitalize on market trends in the most competitive real estate markets in the West.

PERSONALLY INVESTED

We think like owners. In fact, many of us are! We're all empowered to suggest innovative solutions, preempt the market and act decisively. This structure enables us to make a meaningful impact on our clients' business, often in nimble, unexpected ways.

LARGEST INDEPENDENT BROKERAGE ON THE WEST COAST

We're big enough to see what the market is doing and share that quickly, so our professionals deliver superior market knowledge. Our scale also ensures you have access to the people and services you require, no matter the location or need.

PERSONALIZED ASSET SERVICES

With a portfolio of more than 51 million square feet of industrial, office, retail and medical/research properties, we're one of the largest independent property management groups on the West Coast. We tackle every assignment by first understanding our client's objectives, then we customize our scope of services to ensure we meet or exceed these goals.

COMMERCIAL BROKERAGE

\$10B

3-YR AVERAGE
TRANSACTION VOLUME

500+

NO. OF
BROKERS

ASSET SERVICES

51M SF

MANAGEMENT
PORTFOLIO

750+

ASSETS UNDER
MANAGEMENT

VALUATION ADVISORY

2,600

3-YR AVERAGE
ASSIGNMENTS

43/25

TOTAL NO.
APPRAISERS/MAI'S

OUR SERVICES

Commercial Brokerage

Consulting

Asset Services

Debt & Equity Finance

Valuation Advisory

WE MEASURE OUR SUCCESS BY THE *LONG-TERM* *RELATIONSHIPS* WE KEEP

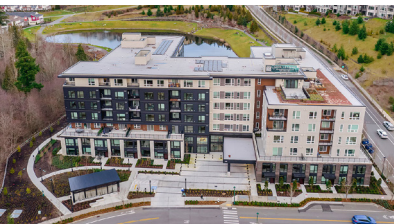


...embodies the very best in brokerage today. Their attention to detail, professionalism and work ethic are second to none.

- CLIENT TESTIMONIAL

All of the services of a national, publicly-traded firm, but much more nimble.

- CLIENT TESTIMONIAL



\$103.75M Sale

ISSAQUAH, WA



332K+ Lease

MCCARRAN, NV



968K+ Lease

FIFE, WA



\$66M Sale

TEMECULA, CA

DEEPEST BENCH IN VALUATION ADVISORY

We have more MAI-designated professionals than any other independent firm on the West Coast and offer a full-range of valuation, consulting, and cost segregation services. The group specializes in investment-grade real estate, bringing our diverse expertise to appraisal, market analysis, and consulting for the development, acquisition, sale, leasing, and financing of major urban real estate across the West Coast.

FLEXIBLE SOLUTIONS TO DEBT & EQUITY FINANCE

We specialize in placing commercial mortgage debt tailored to your specific needs. Whether you're an institutional or a local investor, we can provide competitive solutions that are more flexible than traditional bank options. Our focus is on recourse, non-recourse, multifamily, hospitality, industrial, retail, office, and owner/user loans.

AWARD-WINNING SERVICES

More than 650+ awards and recognitions on the West Coast.

190+

TIMES RANKED AS A
LARGEST CRE FIRM

90+

AWARDS FOR BEST
PLACES TO WORK

10+

NATIONAL AWARDS
CRE MARKETING

6X

INC. 5000 FASTEST
GROWING PRIVATE
COMPANIES

9X

PSBJ FASTEST
GROWING PRIVATE
COMPANIES

17X

PSBJ
WASHINGTON'S
BEST WORKPLACES

15X

OREGON
BUSINESS 100
BEST COMPANIES

11X

SAN FRANCISCO
CHRONICLE
TOP WORKPLACES

7X

SAN DIEGO
BUSINESS JOURNAL
BEST WORKPLACES

3X

SFBT / SVBJ
BAY AREA BEST
PLACES TO WORK

3X

AZ BIG MEDIA BEST
PLACES TO WORK

24X

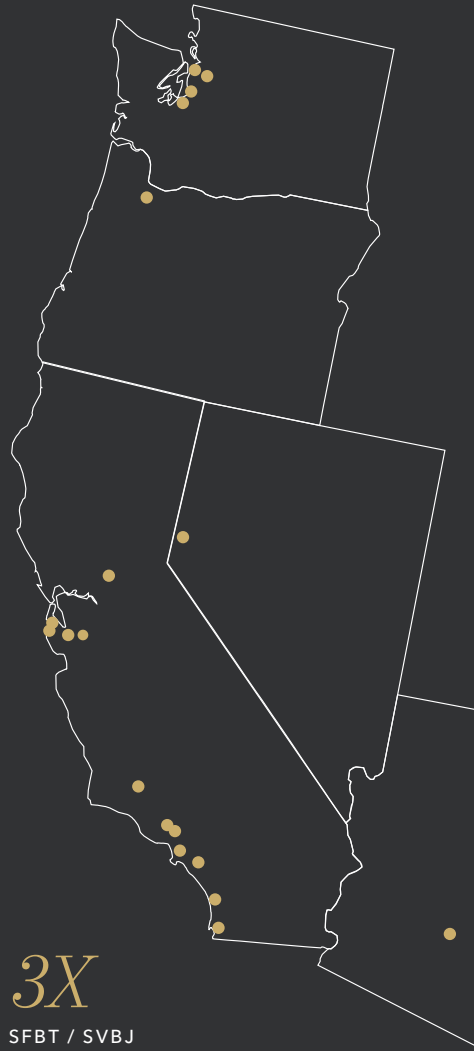
PSBJ LARGEST
CRE FIRMS

17X

SFBT / SVBJ
LARGEST CRE FIRMS

4X

LABJ LARGEST
CRE FIRMS



*Serving in 19 offices
across five states.*

PACIFIC NORTHWEST

Seattle Tacoma
Bellevue Portland
South Seattle

N. CALIFORNIA/NEVADA

San Francisco Silicon Valley
Pleasanton Sacramento
Redwood Shores Reno

GREATER LOS ANGELES

Downtown LA El Segundo
West LA San Fernando
Valley

S. CALIFORNIA/ARIZONA

Irvine Carlsbad
San Diego Phoenix

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