



Investment Sales
Andy Miller

Sophisticated Solutions Since joining Kidder Mathews in 1982, Andy Miller has completed over \$2.5 billion in sales transactions and delivers results that meet, and often exceed, client expectations. Andy represents both local and national investment clients and specializes in institutional and private investment sales.

Kidder Mathews is one of the largest independent full service commercial real estate firms on the West Coast, with over 450 real estate professionals and employees in nine offices in Washington, Oregon, and California, and continues to be known for professionalism, integrity, and client centered responsiveness. The firm's unmatched combination of regional expertise, full range of services, and international reach gives the company the ability to respond to virtually any commercial real estate challenge.

Kidder Mathews Services

- Commercial Brokerage
- Property Management
- Valuation Advisory
- Consulting
- Project & Construction Management
- Development Management
- Sustainability Practices

Commercial Brokerage

Brokers **220+**

Annual transaction total **\$2.9B**

Most SIORs and CCIMs in the Pacific NW

Kidder Mathews has one of the largest independent brokerage groups on the West Coast, with more than 220 brokers performing \$2.9 billion in transactions annually. Since they see more transactions, their clients benefit from superior market knowledge. The firm also has more brokers with the prestigious SIOR and CCIM designations than any other firm in the Northwest. The brokerage group focuses their expertise in the following specialty groups: industrial, office, retail, investment, multi-family, technology, life sciences, R&D, and corporate services.

Property Management

Portfolio **27M sf**

Kidder Mathews has one of the largest property management groups in the Pacific Northwest, with a portfolio of 27 million square feet of industrial, office, retail, and medical/research properties. This group includes a high number of professionals who have advanced designations, with seven RPAs, nine CPMs, five CCIMs, four CPAs, one CSM, two LEED APs, and one FMA on staff. As part of their commitment to service, Kidder Mathews maintains a 24/7 call center to provide quick response and service to clients and their tenants.

Valuation Advisory

Most MAI Appraisers in Washington

Appraisals annually **1,300+**

Kidder Mathews has the largest valuation advisory group in the Pacific Northwest. In addition, the group has the highest number of appraisers who have earned the prestigious MAI designation, making the firm's valuation advisory group widely recognized as the most respected in the Pacific Northwest. The valuation advisory group consists of 27 appraisers, including 13 MAIs, and performs over 1,300 appraisals and consulting assignments each year.

Pacific Plaza **\$47M**
Exclusively represented Seller: Pistol Creek



7th & Madison **\$30.8M**
Exclusively represented Seller: US Bank



Legacy I-90 **\$27M**
Exclusively represented Seller: Legacy Partners



Andy Miller Select Client List

Alexandria Real Estate Equities	Legacy Partners	Overlake Hospital	Taylor Development
Bank of America	MetLife	Panattoni	The RREEF Funds
Cook Inlet Region, Inc. (CIRI)	Microsoft	Pistol Creek	Urban Visions
Goodman Real Estate	New York Life	Property Reserve, Inc.	Washington Capital Management
KeyBank	Opus	Regency Centers	Weyerhaeuser Corporation

Bear Creek Corporate Center \$43.2M

Exclusively represented Seller: Bear Creek Prop. LLC



Crown Point \$36.25M

Exclusively represented Seller: TD Holdings, LLC



NW Grocery Store Portfolio \$41.7M

Exclusively represented Seller: Pearlman Associates



Quadrant Willows C&E \$34.5M

Exclusively represented Seller: TD Holdings, LLC



Roosevelt Square \$48.6M

Exclusively represented Seller: Roosevelt Square, LLC



West Valley Business Park \$22M

Exclusively represented Seller: Cook Inlet Region, Inc.



Expertise

Commercial Real Estate Experience

Years **29+**

Total Sale Transaction Volume **\$2.5B+**

Andy Miller

Senior Vice President
Managing Partner

Andy has been associated with Kidder Mathews since 1982. Since 1985, Andy has focused his brokerage activities on institutional and private investment sales. Andy has represented a wide variety of local and national investor clients and has closed sales that total over \$2.5 billion during his career. Andy is a partner/owner and past member of the Board of Directors for Kidder Mathews.

Top producing agent

Over \$2.5 billion in sales transactions

Institutional & private investment sales specialist since 1985

Represents both local & national investment clients

University of Washington School of Business Administration

Professional/Civic Affiliations: NAIOP and King County Board of Realtors

Kidder Mathews Northwest Market Share

Office Sales

Market Share **50%**

Kidder Mathews completed 50% of all Puget Sound office sales in the \$10M-\$100M price range during the past three years



Pacific Plaza

\$47M



7th & Madison

\$30.8M



Legacy I-90

\$27M



Universal Avionics

\$18.5M

Industrial Sales

Market Share **47%**

Kidder Mathews completed 47% of all Puget Sound industrial sales in the \$15M-\$100M price range during the past six years



Associated Grocers

\$91M



Fife Landing

\$39M



Spokane Street Distribution Center

\$33.45M



Pacific Coast Corporate Park

\$24.1M

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